



November 15, 2023

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# Notice of Monthly Disclosure of Number of Technical Employees and Those Who Are in Operation, and Utilization Rate as of the End of October 2023

We are announcing the following information regarding the number of technical employees and those who are in operation, the utilization rate, and the number of participants in a SPIDERPLUS seminar, a construction DX service as of the end of October 2023.

#### ■ Results as the End of the Month

1. Construction Technician Dispatching Business (COPRO CONSTRUCTION. Co., Ltd.)

(people)

1. Construction reclimician Disputening Du	BINESS (COTTO C	or write error	eoi, Etai,	<u> </u>	ocopic)
	As of the end of October 2022	As of the end of September 2023	As of the end of October 2023	YoY	MoM
Number of technical employees	2,416	3,205	3,242	+826	+37
Number of those in operation	2,329	3,041	3,103	+774	+62
Utilization rate	96.4%	94.9%	95.7%	−0.7pt	+0.8pt
Number of participants in a SPIDERPLUS* seminar (This single month)	1	132	121	1	-11
Number of participants in a SPIDERPLUS* seminar (Total for this FYE)	-	898	1,019	-	-

<sup>\*</sup>SPIDERPLUS is a construction DX service provided by Spiderplus&Co. which the Company entered an alliance on 14<sup>th</sup> November 2022.

2. Mechanical Design and Development Engineer Dispatching Business (COPRO TECHNOLOGY. Co., Ltd.) (people)

	As of the end of October 2022	As of the end of September 2023	As of the end of October 2023	YoY	MoM
Number of engineers employed	137	193	193	+56	-
Number of those in operation	135	186	188	+53	+2
Utilization rate	98.5%	96.4%	97.4%	-1.1pt	+1.0pt

### 3. SES (COPRO TECHNOLOGY. Co., Ltd.)

(people)

	As of the end of October 2022	As of the end of September 2023	As of the end of October 2023	YoY	MoM
Number of engineers in operation	101	117	121	+20	+4

Construction Tech	nnician D	ispatchir	ng Busine	ess (COI	PRO CO	NSTRUC	CTION. C	Co., Ltd.)			(peop	ole)
		2023										
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Number of technicians	2,940	3,001	3,030	3,076	3,114	3,205	3,242					
Number of those in operation	2,636	2,824	2,880	2,895	2,948	3,041	3,103					
Utilization rate	89.7%	94.1%	95.0%	94.1%	94.7%	94.9%	95.7%					
Number of participants in a SPIDERPLUS seminar (Monthly)	296	111	111	147	101	132	121					
Same as above (Total for this FY)	296	407	518	665	766	898	1,019					

			2023									
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Number of technicians	2,144	2,153	2,187	2,225	2,267	2,344	2,416	2,499	2,570	2,635	2,676	2,777
Number of those in operation	2,038	2,096	2,112	2,153	2,207	2,275	2,329	2,404	2,475	2,532	2,572	2,639
Utilization rate	95.1%	97.4%	96.6%	96.8%	97.4%	97.1%	96.4%	96.2%	96.3%	96.1%	96.1%	95.0%
Number of participants in a SPIDERPLUS seminar (Monthly)	-	-	-	-	-	-	-	100	87	109	85	142
Same as above (Total for this FY)	-	ı	-	ı	ı	1	-	100	187	296	381	523

2. Mechanical Design and Development Engineer Dispatching Business (COPRO TECHNOLOGY. Co., Ltd.) (People)

	2023										2024			
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar		
Number of engineers	165	174	175	187	189	193	193							
Number of those in operation	156	168	169	184	187	186	188							
Utilization rate	94.5%	96.6%	96.6%	98.4%	98.9%	96.4%	97.4%							

				2023								
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Number of engineers	117	119	122	124	130	134	137	140	148	157	160	159
Number of those in operation	114	115	118	120	126	130	135	138	146	153	156	155
Utilization rate	97.4%	96.6%	96.7%	96.8%	96.9%	97.0%	98.5%	98.6%	98.6%	97.5%	97.5%	97.5%

## 3. SES (COPRO TECHNOLOGY. Co., Ltd.)

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			2024									
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Number of	98	104	109	111	113	117	121					
engineers	, ,	101	10)	111	113	11,	121					

		2022										2023			
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar			
Number of	86	84	87	89	91	97	101	105	108	103	104	100			
engineers															

## Notes:

End

<sup>\*</sup>The number of engineers in SES (System Engineering Services) includes freelance engineers.

<sup>\*</sup>Monthly results are disclosed on the 15th of each month (or the next business day in the case of Saturdays, Sundays, holidays, or company-designated holidays).