



March 15, 2023

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# Notice of Monthly Disclosure of Number of Technical Employees and Those Who Are in Operation, and Utilization Rate as of the End of February 2023

We are announcing the following information regarding the number of technical employees and those who are in operation, the utilization rate, and the number of participants in a SPIDERPLUS seminar, a construction DX service as of the end of February 2023.

#### ■ Results as the End of the Month

Construction Technician Dispatching Business (COPRO-ENGINEERD Co., Ltd.)

(people)

| 1 8  | •                | , ,              | <u> </u> |
|--|------------------|------------------|----------|
|  | As of the end of | As of the end of | YoY      |
|  | February 2022    | February 2023    |          |
| Number of technical employees  | 2,020            | 2,676            | +656     |
| Number of those in operation   | 1,956            | 2,572            | +616     |
| Utilization rate   | 96.8%            | 96.1%            | - 0.7pt  |
| Number of participants in a SPIDERPLUS* seminar (This single month)  | -                | 85               | +85      |
| Number of participants in a SPIDERPLUS* seminar (Total for this FYE) | -                | 381              | +381     |

<sup>\*</sup>SPIDERPLUS is a construction DX service provided by Spiderplus&Co. which the Company entered an alliance on 14th November 2022.

Mechanical Design and Development Engineer Dispatching Business (ATMOS Co., Ltd.)

(people)

| 2. Weenamear Besign and Beveropment Engineer Bispatening Business (1111105 co., Etal) |                  |                  |         |  |  |  |  |  |  |  |  |
|---|------------------|------------------|---------|--|--|--|--|--|--|--|--|
|   | As of the end of | As of the end of | YoY     |  |  |  |  |  |  |  |  |
|   | February 2022    | February 2023    | 101     |  |  |  |  |  |  |  |  |
| Number of engineers employed  | 116              | 160              | +44     |  |  |  |  |  |  |  |  |
| Number of those in operation  | 114              | 156              | +42     |  |  |  |  |  |  |  |  |
| Utilization rate  | 98.3%            | 97.5%            | - 0.8pt |  |  |  |  |  |  |  |  |

#### SES (VALUE ARK CONSULTING Co., Ltd.)

(people)

|                                  | As of the end of February 2022 | As of the end of<br>February 2023 | YoY |
|----------------------------------|--------------------------------|-----------------------------------|-----|
| Number of engineers in operation | 83                             | 104                               | +21 |

## 1. Construction Technician Dispatching Business (COPRO-ENGINEERD Co., Ltd.)

(people)

|   |       |       |       |       | 2022  |       |       |       |       | 2023  |       |     |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|
|   | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Jan   | Feb   | Mar |
| Number of technicians   | 2,144 | 2,153 | 2,187 | 2,225 | 2,267 | 2,344 | 2,416 | 2,499 | 2,570 | 2,635 | 2,676 | 1   |
| Number of those in operation                                      | 2,038 | 2,096 | 2,112 | 2,153 | 2,207 | 2,275 | 2,329 | 2,404 | 2,475 | 2,532 | 2,572 | 1   |
| Utilization rate  | 95.1% | 97.4% | 96.6% | 96.8% | 97.4% | 97.1% | 96.4% | 96.2% | 96.3% | 96.1% | 96.1% | -   |
| Number of<br>participants in a<br>SPIDERPLUS<br>seminar (Monthly) | -     | -     | -     | -     | -     | -     | -     | 100   | 87    | 109   | 85    | -   |
| Same as above<br>(Total for this FY)                              | 1     | 1     | 1     | 1     | 1     | 1     | -     | 100   | 187   | 296   | 381   | 1   |

|                              |       |       |       |       | 2021  |       |       |       |       | 2022  |       |       |  |  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--|
|                              | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Jan   | Feb   | Mar   |  |  |
| Number of technicians        | 1,985 | 1,954 | 1,957 | 1,955 | 1,957 | 1,978 | 1,971 | 2,003 | 2,010 | 2,018 | 2,020 | 1,995 |  |  |
| Number of those in operation | 1,860 | 1,891 | 1,906 | 1,909 | 1,900 | 1,919 | 1,932 | 1,951 | 1,955 | 1,957 | 1,956 | 1,930 |  |  |
| Utilization rate             | 93.7% | 96.8% | 97.4% | 97.6% | 97.1% | 97.0% | 98.0% | 97.4% | 97.3% | 97.0% | 96.8% | 96.7% |  |  |

2. Mechanical Design and Development Engineer Dispatching Business (ATMOS Co., Ltd.) (people)

|                              |       |       |       |       | 2022  |       |       |       |       | 2023  |       |     |  |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----|--|
|                              | Apr   | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Jan   | Feb   | Mar |  |
| Number of engineers          | 117   | 119   | 122   | 124   | 130   | 134   | 137   | 140   | 148   | 157   | 160   | 1   |  |
| Number of those in operation | 114   | 115   | 118   | 120   | 126   | 130   | 135   | 138   | 146   | 153   | 156   | 1   |  |
| Utilization rate             | 97.4% | 96.6% | 96.7% | 96.8% | 96.9% | 97.0% | 98.5% | 98.6% | 98.6% | 97.5% | 97.5% | -   |  |

|                              |     |     |       |       | 2021  |       |       |       |       | 2022  |       |       |  |  |
|------------------------------|-----|-----|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--|
|                              | Apr | May | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Jan   | Feb   | Mar   |  |  |
| Number of engineers          |     |     | 111   | 110   | 108   | 107   | 105   | 106   | 106   | 110   | 116   | 116   |  |  |
| Number of those in operation |     |     | 110   | 106   | 106   | 106   | 104   | 105   | 105   | 109   | 114   | 114   |  |  |
| Utilization rate             |     |     | 99.1% | 96.4% | 98.1% | 99.1% | 99.1% | 99.1% | 99.1% | 99.1% | 98.3% | 98.3% |  |  |

### 3. SES (VALUE ARK CONSULTING Co., Ltd.)

(people)

|                     |     |     |      | /   |     |     |     |     |     |     | <u>(r - </u> | -r) |
|---------------------|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|--------------|-----|
|                     |     |     | 2023 |     |     |     |     |     |     |     |              |     |
|                     | Apr | May | Jun  | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb          | Mar |
| Number of engineers | 86  | 84  | 87   | 89  | 91  | 97  | 101 | 105 | 108 | 103 | 104          | -   |

|                              |     | 2021 |     |     |     |     |     |     |     |     |     | 2022 |  |  |  |
|------------------------------|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|--|--|--|
|                              | Apr | May  | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar  |  |  |  |
| Number of those in operation |     |      |     |     |     |     | 90  | 87  | 88  | 83  | 83  | 90   |  |  |  |

### Notes:

- \*The number of engineers in SES (System Engineering Services) includes freelance engineers, and the number of engineers working at the beginning of each month is disclosed.
- \*Some year-on-year data are not disclosed since ATMOS Co., Ltd. was newly consolidated from June 2021 and VALUE ARK CONULRING CO., Ltd. was newly consolidated from October 2021.
- \*Monthly results are disclosed on the 15th of each month (or the next business day in the case of Saturdays, Sundays, holidays, or company-designated holidays).

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